

- Faculté des sciences économiques
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Strategic media management (5AJ2085)

Filières concernées	Nombre d'heures	Validation	Crédits ECTS
Master en journalisme et communication	Cours: 2 ph	écrit: 2 h	3

ph=période hebdomadaire, pg=période globale, j=jour, dj=demi-jour, h=heure, min=minute

Période d'enseignement:

· Semestre Automne

Equipe enseignante:

Prof. Cinzia Dal Zotto Institut de L'Entreprise Rue A.-L. Breguet 2 2000 Neuchatel +41 32 718 14 72 cinzia.dalzotto@unine.ch

Objectifs:

The aim of this course is to provide an understanding of the unique business characteristics of media products and industry sectors. The constantly changing landscape of the media in-dustries requires organizations to be dynamic and have a strong entrepreneurial orientation. This very landscape is creating numerous new business opportunities that exploit mobile or digital technologies and is urging traditional media companies to transform themselves from highly structured organizations to more open and entrepreneurial enterprises. As a conse-quence business models needs to be agile, too. The course thus explores business model architectures, strategic concepts as well as managerial challenges related to business model development, renewal and innovation within the media industry. The exchange with media business professionals and academic researchers will be organized and is part of the course.

Contenu:

The major components of this course are as follows:

- Characteristics of media products and media industry sectors
- Role of advertisers and audiences for media firms
- Business model architecture, development and innovation
- Practical insights into business models and development strategies of established and young media firms

Forme de l'évaluation:

The evaluation is based on both an individual and a group assignment. Detailed information about the assignments will be announced during the course. Reexamination: written exam (2 hours)

Documentation:

Suggested textbooks:

- Aris, Annet & Bughin, Jacques (2005): Managing media companies: Harnessing creative value, Chichester: John Wiley & Sons
- Picard, Robert G. (2011): The economics and financing of media companies, New York: Fordham University Press
- Meyer, E., Ashleigh, M., George, J.M., Jones, G.R. (2007): Contemporary Management, McGraw Hill.
- Osterwalder, A. & Pigneur, Y. (2010): Business Model Generation, John Wiley and Sons.

Forme de l'enseignement:

- 3 ECTS credits
- Optional course, Master of Arts in Journalism
- Fall semester
- 28 hours.

The course includes lectures, case studies and invited speakers.